§ 32.6711

character required of Class A companies in Accounts 6711 and 6712.

§ 32.6711 Executive.

This account shall include costs incurred in formulating corporate policy and in providing overall administration and management. Included are the pay, fees and expenses of boards of directors or similar policy boards and all board-designated officers of the company and their office staffs, e.g., secretaries and staff assistants.

§32.6712 Planning.

This account shall include costs incurred in developing and evaluating long-term courses of action for the future operations of the company. This includes performing corporate organization and integrated long-range planning, including management studies, options and contingency plans, and economic strategic analysis.

§32.6720 General and administrative.

This account number shall be used by Class A telephone companies to summarize for reporting purposes the contents of Accounts 6721 through 6728. Class B telephone companies shall use this account for expenses of the type and character required of Class A companies in Accounts 6721 through 6728.

§ 32.6721 Accounting and finance.

This account shall include costs incurred in providing accounting and financial services. Accounting services include payroll and disbursements, property accounting, capital recovery, regulatory accounting (revenue requirements, separations, settlements and corollary cost accounting), noncustomer billing, tax accounting, internal and external auditing, capital and operating budget analysis and control, and general accounting (accounting principles and procedures and journals, ledgers, and financial reports). Financial services include banking operations, cash management, benefit investment fund management (including actuarial services), securities management, debt trust administration, corporate financial planning and analysis, and internal cashier services.

§32.6722 External relations.

This account shall include costs incurred in maintaining relations with government, regulators, other companies and the general public. This includes:

- (a) Reviewing existing or pending legislation (See also account 7370, Special Charges, for lobbying expenses.);
- (b) Preparing and presenting information for regulatory purposes, including tariff and service cost filings, and obtaining radio licenses and construction permits;
- (c) Performing public relations and non-product-related corporate image advertising activities;
- (d) Administering relations, including negotiating contracts (See also Account 6725, Legal.), with telecommunications companies and other utilities, businesses, and industries. This excludes sales contracts (See also Account 6612, Sales.); and
 - (e) Administering investor relations.

§ 32.6723 Human resources.

This account shall include costs incurred in performing personnel administration activities. This includes:

- (a) Equal Employment Opportunity and Affirmative Action Programs;
- (b) Employee data for forecasting, planning and reporting;
 - (c) General employment services;
 - (d) Occupational medical services;
 - (e) Job analysis and salary programs;
 - (f) Labor relations activities;
- (g) Personnel development and staffing services, including counseling, career planning, promotion and transfer programs;
 - (h) Personnel policy development;
 - (i) Employee communications;
 - (j) Benefit administration;
 - (k) Employee activity programs;
- (l) Employee safety programs; and (m) Nontechnical training course de-

velopment and presentation. § 32.6724 Information management.

This account shall include costs incurred in planning and maintaining application systems and databases for general purpose computers.

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